

Green Mountain Care Board
89 Main Street
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Cornelius Hogan
Jessica Holmes, PhD
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DELIVERED ELECTRONICALLY

May 31, 2017

Spencer Knapp, Esq.
University of Vermont Medical Center
111 Colchester Ave.
Burlington, VT 05401

**RE: Docket No. GMCB-001-17con, Proposed Replacement of Electronic Health Record, Project
Cost: \$112.4 million**

Dear Spencer:

Thank you for the response to our last set of questions. The information requested below is needed to complete our review. Please respond to the following:

1. Additional materials provided in response to the last set of questions, including the business plan, indicate there was an analysis completed of the current state applications. Please provide the details of this analysis.
2. Explain the pricing methodology developed for building other costs into the TCO specifically to “level of effort” for implementation of both the Epic Connect approach and the Full Design Process for Revenue Cycle Management (RCM) and ancillary modules.
3. As UVMHC represents that the “As Is” and “To Be” assessment, which include detailed requirements, will be completed after a CON is issued, the overall cost and cost to each hospital is of concern, especially since the contingency is only 10%. Explain further how Cumberland Consulting derived the risk percentage to this project given there are four sites, 22 interfaces and legacy systems to be replaced/sunsetted, an Epic Connect, EMR, RCM and ancillary modules to be implemented over five years.
4. Page 26-27 of the Business Plan identifies risks to the UVMHCN. Identify which of these risks are “critical” or “high”. Explain in detail the contingency plans that have been developed for these critical or high risks to mitigate negative impacts on costs, schedule and/or resources.
5. Explain in detail whether Epic or Cumberland Consulting has completed design build, implementation, support and training level of effort for the EMR, RCM and ancillary modules for UVMHCN. If not, explain further the development of TCO pricing methodology not to exceed \$151.6 million reflected in the Board minutes.



6. Clarify whether there will be a single patient record or a single Epic system across all four sites, including the one site in New York. Explain in detail whether all interfaces needed to exchange data between systems and among these four hospitals are included in the total project cost represented in the application.

In responding, restate the question in bold font and respond in unbolded font. Send the original and two hard copies (three-hole punch one hard copy) with a Verification Under Oath to my attention at the Green Mountain Care Board, 89 Main Street, Montpelier, Vermont 05620, and an electronic copy to me at donna.jerry@vermont.gov.

If you have any questions, please do not hesitate to contact me at 802-828-2918.

Sincerely,

s/ Donna Jerry

Donna Jerry

Senior Health Policy Analyst

cc. The Office of the Health Care Advocate

